

Mineral Industry Surveys

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TIN IN OCTOBER 2002

Domestic consumption of primary tin in October was estimated by the U.S. Geological Survey to be 4% higher than that in September and 5% lower than that in October 2001.

The Platts Metals Week average composite price for tin in October was \$3.02 per pound, an increase of 6% over that in September and an increase of 12% over that in October 2001.

European Union (EU) environmental ministers have agreed to a directive calling for a sizeable increase in the recycling of packaging, including tin-plated cans, by the end of 2008. The directive states that EU-member countries must recover between 55% and 80% of all packaging wastes. The measure received wide support, although Belgium and the Netherlands wanted higher recycling targets and a quicker implementation plan. Varying pan-European targets were approved—15% for wood, 23% for plastics, 50% for metal (including tinplate), and 60% for paperboard and glass (Container Recycling Report, 2002).

Recent advances in surface-mount technology, and especially the miniaturization of microelectronics, have significantly altered the basic functions of solders, including those that are alloyed with tin. The role of solders in providing mechanical support to devices on circuit boards has become more critical compared to their traditional purpose of providing electrical contact. To improve the mechanical properties of solders and solder joints, one approach has been alloying strategies which vary antimony, bismuth, or copper contents. One promising area of research involving a tin and 3.5% silver solder incorporates copper and silver reinforcements (Advanced Materials and Processes, 2002).

China remains the world's major tin producer but has had to adjust to the reality of lower tin prices. Yunnan Tin Corp. (YTC) has developed a strategy of acquiring smaller mines and smelters in China. YTC does not want an oversupply of tin, so the acquisition strategy allows the company to limit excess output. The first attempt by YTC to make such an acquisition began last year and is now coming to fruition. Through a \$2.4 million investment, YTC has taken the majority of a joint venture with private interests at the Chenzhou Mineral Resource Investment Co. in southern Hunan Province. The 3,000-metricton-per-year (t/yr) Chenzhou smelter will be ready to begin operating by yearend after extensive repair work, though YTC only expects to produce between 1,000 and 2,000 t/yr of tin there. Through the Chenzhou venture, YTC also acquired six major mines in Hunan Province. YTC restarted its tin smelter in late November, after a 2-month closure that cost the company at least 3,000 metric tons (t) of tin output. YTC plans to finely tune its tin production to London Metal Exchange prices and stocks.

China recorded a 14% decline in tin concentrate output and a 15% decline in tin metal production in the January-to-September period, compared to the same period in 2001. According to the China Nonferrous Metal Industry Association, the country produced only 49,000 t of tin-in-concentrate and 57,000 t of refined tin during the first 9 months of 2002. China's second largest producer, Liuzhou China Tin, will also produce substantially less refined tin this year than in 2001 (Metal Bulletin, 2002).

China's Ministry of Foreign Trade and Economic Cooperation announced cuts in tin export quotas for 2003. The announced quotas for 2003 were 65,000 t, about 20,000 t less than in 2002. Industry observers expect China's 2002 total tin exports to reach about 40,000 t, only one-half the quotas issued for 2002. The move is expected to reduce world tin supply and increase the tin price (Platts Metals Week, 2002).

Update

On December 6, 2002, the Platts Metals Week composite price for tin was \$3.06 per pound.

References Cited

- Advanced Materials and Processes, 2002, Solders strengthened with copper and silver particles: Advanced Materials and Processes, v. 160, no. 12, December, p. 41.
- Container Recycling Report, 2002, Around the world: Container Recycling Report, v. 13, no. 11, November, p. 6.
- Metal Bulletin, 2002, Chinese tin producers adjust to low prices: Metal Bulletin, no. 8727, November 25, p. 7.
- Platts Metals Week, 2002, Tin prices to firm on China's export cuts: Platts Metals Week, v. 73, no. 45, November 11, p. 1.

TABLE 1 SALIENT TIN STATISTICS 1/

(Metric tons, unless otherwise noted)

| | | | 2002 | | | |
|--------------------------------------|--------|-----------|---------|----------|--|--|
| | | | | January- | | |
| | 2001 | September | October | October | | |
| Production, secondary e/ 2/ | 13,900 | 900 | 900 | 9,000 | | |
| Consumption: | | | | | | |
| Primary | 34,200 | 3,060 | 3,180 | 31,100 | | |
| Secondary | 6,990 | 775 | 771 | 7,850 | | |
| Imports for consumption, metal | 37,500 | 4,220 | NA | NA | | |
| Exports, metal | 4,350 | 276 | NA | NA | | |
| Stocks at end of period | 14,800 | 7,130 r/ | 6,830 | XX | | |
| Prices (average cents per pound): 3/ | | | | | | |
| Metals Week composite 4/ | 314.88 | 286.19 | 302.39 | XX | | |
| Metals Week New York dealer | 211.48 | 190.94 | 204.11 | XX | | |
| London, standard grade, cash | 203.00 | 179.00 | 192.00 | XX | | |
| Kuala Lumpur | 200.77 | 180.05 | 192.54 | XX | | |

e/ Estimated. r/ Revised. NA Not available. XX Not applicable.

 $1/\operatorname{Data}$ are rounded to no more than three significant digits, except prices.

2/ Includes tin recovered from alloys and tinplate. The detinning of tinplate (coated steel) yields only a

small part of the total.

3/ Source: Platts Metals Week.

4/ The Metals Week composite price is a calculated formula, not a market price, that includes fixed and finance charges, and a risk factor. It is normally substantially higher than other tin prices.

TABLE 2METALS WEEK COMPOSITE PRICE 1/

(Cents per pound)

| Period | High | Low | Average |
|-----------|--------|--------|---------|
| 2001: | | | |
| October | 275.81 | 264.30 | 270.42 |
| November | 301.03 | 272.87 | 287.17 |
| December | 297.98 | 283.04 | 289.64 |
| Year | 359.89 | 262.81 | 314.88 |
| 2002: | | | |
| January | 287.97 | 277.20 | 280.68 |
| February | 280.03 | 267.12 | 273.15 |
| March | 283.34 | 276.69 | 278.81 |
| April | 291.33 | 283.90 | 288.55 |
| May | 299.15 | 290.78 | 296.72 |
| June | 311.49 | 299.48 | 304.92 |
| July | 316.83 | 290.53 | 308.64 |
| August | 286.95 | 272.37 | 279.74 |
| September | 295.72 | 277.95 | 286.19 |
| October | 308.99 | 294.63 | 302.39 |

1/The Metals Week composite price is a calculated formula, not a market price, that includes fixed and finance charges, and a risk factor. It is normally substantially higher than other tin prices.

Source: Platts Metals Week.

TABLE 3

TINPLATE PRODUCTION AND SHIPMENTS IN THE UNITED STATES 1/

| | | Tinplate (all forms) | | | | | |
|-----------|-----------------|----------------------|---------|-------------|--------------|--|--|
| | Tinplate waste | - | | Tin per | | | |
| | (waste, strips, | metric ton | | | | | |
| | cobbles, etc.) | Gross | Tin | of plate | | | |
| Period | (gross weight) | weight | content | (kilograms) | Shipments 2/ | | |
| 2001 | 97,800 | 2,000,000 | 7,800 | 3.9 | 2,010,000 | | |
| 2001: | | | | | | | |
| December | 3,880 | 136,000 | 668 | 4.9 | 130,000 | | |
| 2002: | | | | | | | |
| January | W | 187,000 | 683 | 3.6 | 191,000 | | |
| February | 5,330 | 191,000 | 640 | 3.3 | 152,000 | | |
| March | 4,440 | 188,000 | 588 | 3.1 | 163,000 | | |
| April | 5,310 | 173,000 | 535 | 3.1 | 173,000 | | |
| May | 5,290 | 204,000 | 757 | 3.7 | 178,000 | | |
| June | 5,080 | 207,000 | 615 | 3.0 | 178,000 | | |
| July | 5,430 | 210,000 | 572 | 2.7 | 189,000 | | |
| August | 4,980 | 208,000 | 598 | 2.9 | 186,000 | | |
| September | 5,070 | 205,000 | 581 | 2.8 | 183,000 | | |
| October | 4,760 | 207,000 | 615 | 3.0 | NA | | |

(Metric tons, unless otherwise noted)

NA Not available. W Withheld to avoid disclosing company proprietary data.

1/ Data are rounded to no more than three significant digits.

2/ Source: American Iron and Steel Institute monthly publication.

TABLE 4

U.S. TIN IMPORTS FOR CONSUMPTION AND EXPORTS 1/

(Metric tons)

| | | 2002 | | | |
|------------------------|--------|--------|-----------|-----------|--|
| | - | | | January- | |
| Country or product | 2001 | August | September | September | |
| Imports: | | | - | <u> </u> | |
| Metal (unwrought tin): | | | | | |
| Bolivia | 6,040 | 468 | 494 | 4,270 | |
| Brazil | 5,510 | 441 | 426 | 3,590 | |
| Chile | 122 | | | | |
| China | 6,360 | 977 | 1,160 | 6,470 | |
| Hong Kong | 20 | | | | |
| Indonesia | 3,880 | 900 | 120 | 2,200 | |
| Malaysia | 674 | | 16 | 101 | |
| Peru | 14,000 | 2,250 | 2,000 | 15,500 | |
| Russia | 143 | | | 21 | |
| Singapore | 145 | | | | |
| United Kingdom | 118 | | | | |
| Other | 434 | 12 | 3 | 165 | |
| Total | 37,500 | 5,050 | 4,220 | 32,300 | |
| Other (gross weight): | | | | | |
| Alloys | 3,830 | 201 | 237 | 2,610 | |
| Bars and rods | 539 | 20 | 13 | 143 | |
| Foil, tubes, pipes | 1 | | (2/) | (2/) | |
| Plates, sheets, strip | 529 | 5 | 2 | 124 | |
| Waste and scrap | 3,700 | 23 | 73 | 415 | |
| Miscellaneous | 13,900 | 416 | 348 | 7,180 | |
| Total | 22,500 | 665 | 673 | 10,500 | |
| Exports (metal) | 4,350 | 249 | 276 | 2,150 | |

-- Zero.

1/ Data are rounded to no more than three significant digits; may not add to totals shown.

2/ Less than 1/2 unit.

Source: U.S. Census Bureau.

TABLE 5 CONSUMPTION OF TIN IN THE UNITED STATES, BY FINISHED PRODUCT 1/

(Metric tons of contained tin)

| Product | | | | 2002 | | | | |
|----------------------------|--------|-----------|-----------|---------|---------|-----------|----------|------------|
| | | September | | October | | | January- | |
| | 2001 | Primary | Secondary | Total | Primary | Secondary | Total | October 2/ |
| Alloys (miscellaneous) 3/ | W | 139 | W | 139 | 141 | W | 141 | 1,410 |
| Babbitt | 770 | 26 | 18 | 43 | 26 | 18 | 43 | 433 |
| Bar tin and anodes | 570 | 15 | W | 15 | 15 | W | 15 | 168 |
| Bronze and brass | 2,790 | 93 | 109 | 202 | 97 | 105 | 202 | 2,040 |
| Chemicals | 7,590 | 630 | W | 630 | 630 | W | 630 | 6,290 |
| Collapsible tubes and foil | W | W | W | W | W | W | W | W |
| Solder | 16,800 | 858 | 339 | 1,200 | 936 | 339 | 1,280 | 12,100 |
| Tinning | 1,070 | 34 | | 34 | 36 | | 36 | 342 |
| Tinplate 4/ | 7,800 | 581 | | 581 | 615 | | 615 | 6,180 |
| Tin powder | W | W | W | W | W | W | W | W |
| White metal 5/ | 1,390 | W | W | W | W | W | W | W |
| Other | 2,390 | 83 | 9 | 92 | 84 | 9 | 93 | 950 |
| Total reported | 41,200 | 2,460 | 475 | 2,930 | 2,580 | 471 | 3,050 | 29,900 |
| Estimated undistributed | _ | | | | | | | |
| consumption 6/ | | 600 | 300 | 900 | 600 | 300 | 900 | 9,000 |
| Grand total | 41,200 | 3,060 | 775 | 3,830 | 3,180 | 771 | 3,950 | 38,900 |

W Withheld to avoid disclosing company proprietary data; included with "Other." -- Zero.

1/ Data are rounded to no more than three significant digits; may not add to totals shown.

2/ Includes revisions to previous months' data.

3/ Includes terne metal.

4/ Includes secondary pig tin and tin components of tinplating chemical solutions.

5/ Includes pewter, britannia metal, and jewelers' metal.

6/ Estimated consumption of plants reporting on an annual basis.